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EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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1752 Frozen chickens (Canada). Received following telex message from Montreal export firm. "We are curently in process of completing contracts for frozen chickens. Quantities are large, and we are interested in securing supplies from the United States. Please respond to us with price FOB U.S. major port Eastern Coast. We could appreciate any other info that you may have on this item. CONTACT: H. Melamed, Stavmal Trading Corp., Ltd., Montreal, Canada. Telex: 055-66248 MELBRO CDN MTL, in Montreal, Canada.

1820 Wine (England). Californian variety vintage dated wines. Quantity: 800-1,000 cases (container-load) per shipment. High quality. Export cardboard cartons. Quote CIF London. Delivery ASAP. Bank ref: Lloyds Bank Ltd., 49 High Street, Winchester, Hants. CONTACT: Roger S. Normington, Tulsemead Ltd., Dairyvale House, 1 Somers Rd., Reigate, Surrey RH29, England. Telex: 949014 DAIRY V.

1821 Fertilized trout eggs (Spain). Minister of Agriculture plans to restock Spanish rivers and would like to receive information regarding price, mode of shipment, etc. for fertilized trout eggs. Contact for Ministry is Guillermo Munoz-Goyanes, ICONA, Gran Via De San Francisoc, 35, Madrid-5. However, because of summer vacation he would like to receive quotations at his residence (Calle VAllehermoso, 9, 4th Floor, Madrid-15) or through U.S. Embassy Ag Counselor Office.

1822 Wheat (Egypt). Request bids for tender No. 14R for 100,000 tons white wheat No. 2 or better, plus or minus 5%, latest crop. Committee has the right to increase or decrease quantity. First shipment 50,000 tons no later than September 15 & remaining 50,000 tons no later than end of September. Offers to be submitted below address in sealed envelope latest 12 noon Saturday, August 8, 1981. Offers must be made through an Egyptian Agent. CONTACT: General Authority for Supply Commodities, Purchasing Committee for Grain & Its Products, 24, El-Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM. Cable: ESTRAM.

1823 Rice (Ivory Coast). Wants rice, long grain, 20,000 mt, 25 to 35% broken, 50 kilo bags. Quote CIF Abidjan. Expects price range below $400 mt. Bank ref: Barclay's International. CONTACT: Mohamed Tarawally, 01 B.P. 1387, Abidjan 01, Ivory Coast. Telex: 3263-3717 or 3498. Phone: 32 50 10.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

1824 Farm and feed plant joint venture (Nigeria). Company needs partners to take over the management of a corn and cassava farm and feed plant. Project is located at Kurere Village, Areokuta, Oguna State. Includes equipment for feed plants, slaughter houses and cassava processing. Totalinvestment envisaged $5 to 8 million, Nigerian partner 60% and foreign partner 40% or vis-a-vis. Project has been approved by the local Government Authority. References and resume of principals on request. Contact: Nayad Farm and Feeds Ltd., 65B Ibara Road, Areokuta, Ogun State, Nigeria. Telex: 26165 TAMRAD. Cable: TAMRAD, Nigeria. Phone: (039) 230-557.

1825-1828 Soft drinks, canned juices and concentrates, bakery products, chocolate and confectionery products (Saudi Arabia). Wants bottled and canned soft drinks, canned fruit juice nectors and concentrates, crackers, pretzels, biscuits and related products, chocolate and chocolate type confectionery products. Establishment is expanding into Riyadh area and wishes to contact U.S. firms handling or making the above products. Requests product and price information. CONTACT: Sameer Sharea, Yater Trading Est., P.O. Box 7418, Riyadh, Saudi Arabia. Telex: 202648. Phone: 8648975.

1829 Wheat milling joint venture (Nigeria). Interested in a joint venture with U.S. partner. Basic interest is in getting a Technical partner either on licensing or joint-partnership in setting up a medium or large flour mill in Nigeria. Contact: Felix O.O. Akinrinmade, Mofa, Limited, Airport/Oyo Rd., P.O. Box 4135, Ibadan, Nigeria.

1830 Chocolate candy (Ireland). Wants chocolate bars - toffee bars suitable for the children's market. Quantity: container load, medium to good quality. Packaging: as would be done by a manufacturer to a distributor or wholesaler. Delivery throughout the year. Would like sole distributorship or franchise. Quote CIF Dublin. Bank ref: Standard Chartered Bank, Dawson Street, Dublin 2. CONTACT: T. J. Maguire, Interport (Ireland) Ltd., Grangegeeth, Slane, County Meath, Ireland. Telex: 1 POR EI 33617. Phone: 041-24303.

1831-1832 Frozen French fries, vegetables (Ireland). Wants frozen, french fries, potato products; vegetables: corn, peas, green beans, brussel sprouts, cauliflowers, etc. Quantity: french fries - 2,000 tons; vegetables: 2,000 tons. Packaging: 2 lb. or 1 kg. polybags. Delivery year round. Quote FOB. Bank ref: Irish Intercontinental, Dublin. CONTACT: W. Lowry, Director, Hanlon Frozen Food Ltd., Bannow Road, Cabra, Dublin 7, Ireland. Telex: 25544. Phone: 308544.

1833-1835 Wheat, barley, beef (England). Wishes to buy large quantities of beef, barley and Hallal killed beef for world markets. Packaging: various - depending on product. Quote C&F & FOB. Delivery date ASAP. Bank ref: National Westminster Bank Ltd. Contact: K. Michael Benfield, Export Guarantee Ltd., Trinity Street, Coventry, England. Telex: 312499 EGIT UK. Phone: 0203 58493.

1836-1837 Corn gluten meal, feed, starch (Taiwan). Corn starch producer is interested in importing 1,000 mt per month each of corn gluten meal, corn gluten feed and corn starch if U.S. prices are competitive. Company has

been producing 1,000 mt/month corn starch using imported corn and also importing 800 mt/month corn gluten meal from France as well as Tapioca starch from Thailand. Requests best C&F Kaohsiung prices in 50 kg bags as well as bulk to Chu-Nan Huang, Chairman, Chinon Starch Industrial Company, Ltd., 97 Tsu Li 1st Rd., Kaohsiung, Taiwan. Phone: (07) 221-1812, 291-4819. Cable: CHINON CO. Bank ref: Farmers Bank of China, Kaohsiung Branch.

1838 Elk and deer (Korea). Elk 500 head (male 30%/female 70%), red deer 500 head, average 2 year old, weight 200 lbs - 300 lbs/head. Delivery end of September. Quote C&F Kimpo Airport. Bank ref: Bank of America, Seoul. Contact: Sung Whan Oh, Manager, Yang Won Co., Ltd., C.P.O. Box 5914, Seoul, Korea. Telex: K22510 Yangwon. Cable: YANGWONCO. Phone: 593-0882.

1839-1840 Horsemeat, beef offals (Netherlands). Horse meat, beefheart meat IWP totally defatted, beef tails. Quote CIF Rotterdam. Bank ref: Amro Bank-Heerenveen. Contact: Smilde B.V., Philipsstraat 3, 2722 NA Zoetermeer, Netherlands. Telex: 33172. Phone: (0) 79-311700.

1841-1842 Vegetable and flower seeds (Netherlands). Requests C&F Rotterdam quotations for a general variety of vegetables and flower seeds. Bank ref: Amro Bank-Dordrecht. Contact: A. Bolier, D. Van Der Ploeg's Elitezaden B.V., P.O. Box 19, 2990 AA Barendrecht, Netherlands. Telex: 20117. Phone: (0) 1806-3277.

1843 Corn and rapeseed oil (Hong Kong). Wishes to buy (A) refined rapeseed oil; (B) refined corn oil. Quantity dependent upon price, 100% pure, light colored. Rapeseed oil less than 5% euric acis. Packaged in drums. Bank ref: Hong Kong and Shanghai Banking. Contact: Henk, T. F. Lie Ken Kie, Kenvert Trading Company, 27 Kimberley Road, Wing Lee Mansion, Flat B-10/F, Kowloon, Hong Kong. Phone: 3-7211529 or 5-871491.

1844 Flowers, plants (Hong Kong). Wholesaler wishes to contact U.S. suppliers of flowers and indoor plants. Bank ref: Hong Kong and Shanghai Bank Corp. Contact: Stanley Chow, Hong Kong Floral Promotion Centre, P.O. Box K-478 Hong KOng; or Flat 8, 8/F, Man Fook House, Chun Man Court, Kowloon, Hong Kong. Telex: 3-7123366.

1845 Sugar (England). Wants up to 50,000 tons of white crystal sugar, cane sugar only, minpol 99.8 moisture, 0.08% both final at time of shipment. Packaging: 50 kgs, new polylined jute bags. Quote C&F Dubai. Delivery time ASAP. Bank ref: Union Bank of the Middle East. Contact: Francis A. Shaw, Meetco (London) Ltd., Suite 304, Radnor House, 93 Regent Street, Dubai, London W1, England. Telex: 268758 (MEETCO). Phone: 01 437 8557.

1846-1847 Hatching eggs and eggs for consumption (England). Wants quarter of a million per week of (A) broiler hatching eggs and (B) large fresh eggs. Packaging: air and sea freight. Quote CIF Iraq, CIF Egypt. Delivery time ASAP. Bank ref: Dunbar & Co., Ltd., 53 Pall Mall, London SW1V 5JH. Contact: George C. Bremner, Fordyce Securities Ltd., Fulmar House, Sandyhill Road, Banff, Scotland. Telex: 28300. Phone: 026 12 2253.

1848 Epiphytic Bromeliads (England). Wishes to purchase 12-15,000 plants per annum of Epiphytic Bromeliads (ornamental plant of pineapple family),

mature, blooming size. Packaging: bulk shippers - containing plants only suitable for air freight. Quote CIF, C&F London (Heathrow). Delivery ASAP - immediate thereafter monthly. Bank ref: Lloyds Bank Ltd., Southall, Middlesex. Contact: John Emery, Vesutor Ltd., 211 Tentelow Lane, Southall, Middlesex, England. Telex: 848 794. Phone: 01 843 2241.

1849 Sugar, wheat (England). Wants to buy (A) white crystal sugar or shite refined sugar; (B) wheat. Quantity: (A) 25,000 mt; (B) 30,000 mt. Quality: (A) medium grain, min. polarisation 99.7%, max moisture 0.10%; (B) hard winter. Packaging: (A) in single jute bags with inner polythene, 50 kg each; (B) 50 kilo new jute export bags. Quote for both: FOB. Delivery date ASAP. Bank ref: Barclays Bank Ltd., 160 Piccadilly, London W1. Contact: J. D. Lynch, Central Lloyds Co., Ltd., 1 Harewood Place, Hanover Square, London W1, England. Telex: 263983 LLOYDS G.

1851 Wine (England). Wishes to buy Californian wine. Quantity: subject to negotiation but hopefully substantial. Packaging: by case and container. Quote either FOB at CA Port or CIF London (or other U.K. Port). Delivery date ASAP. Bank ref: National Westminster Bank Ltd. Contact: David M. Picton, Radial & Axial (Marketing) Ltd., 1-3 Folly Lane, St. Albans, Herts, England. Phone: 0727 65059.

1852 Bluegrass and pellets (Sweden). Potential importer of bluegrass representing group of horse breeders in Northern Sweden requests information on bluegrass, preservation and/or compressing methods, transport packaging for export, durability and availability, etc. Contact: Roland Arvidsson, P.O. Box 525, S-824 01 Hudiksvall, Sweden. Phone: 0650/714 90.

1853 Canned seafoods (England). Wants canned crab, lobster and salmon. Quantity: 4 x 20' full ISO freight containers of each product. Quality: Grade 1. Packaging: export quality cartons paced 48 tins per carton. Quote CIF or C&F, delivered Port of Felixstowe. Delivery ASAP. Bank ref: Royal Bank of Canada (CI) Ltd. Contact: J. Lynch, Neptune International Ltd., P.O. Box 68, Grey Lodge, Rohais, St. Peter Port, Guernsey, England. Telex: 4191140. Phone: 0481 28778.

1854 Aloe Vera Plant (Korea). Wants 10,000 - 15,000 PCS, Aloe Vera (7 inch plant). American standard export packing (carton). Delivery August & September. Needs sample - plant, 10 PCS. Quote C&F Kimpo Seoil. Bank ref: Namdaemoon Branch - The First Bank of Korea. Contact: M. A. Choi, President, Towoo Ltd., Rm. 302, Sudo Bldg., 5-KA Namdaemun-Ro, Chung-Ku, Seoul, CPO Box 7578, Korea. Telex: K25359 WISCA. Cable: TOWOOLIMITED. Phone: 28-8307/8, 777-2531.

1855 Rice (Belgium). Wants broken rice 14,000 metric tons per shipment, 100% broken, 100 kilo net jute bags. Quote FOB U.S. Ports or CIF Dakkar. Bank ref: Banque Internationale Du Senegal, Dakkar. Contact: Mr. Wauters, S. A. Le Meudon, Avenue Des Cerisiers, 198, B-1200 Brussels, Belgium. Telex: 24324 HAELTE B, TO THE ATTENTION DF MR. WAUTERS. Phone: 02/425 50 25 or after 6:00 p.m. 02/770 66 62 or 479 62 34.

1856-1860 Pork, broilers, rice, tallow, beef (Australia). (A) 6,000 mt pork, good average quality, ind. plastic wrap-stockinette, C&F Malta; (B) 30,000 mt

broilers, good average quality, ind. plastic bags - cryovac, Halal killed, C&F Middle East; (C) 240,000 mt rice, all Grades, bulk, C&F Nigeria; (D) 5,000 mt tallow, first grade, FOB; (E) 5,000 mt bone-in-beef, good average quality, ind. plastic wrap, FOB. Bank ref: Bank of New South Wales, 360 Collins Street, Melbourne, Victoria 3001. Contact: Keith Scott, Natava PTY Ltd., 12 Bokhara Road, South Caulfield, Victoria 3162, Australia. Telex: 10104 (INTMB - ATTENTION NIRI MEAT. Phone: 052 78 5748.

New Publications

Single copies of the following are available by writing the Information Service Staff, FAS, U.S. Department of Agriculture, Washington, D.C. 20250.

World Production of Hard Fibers Forecast to be Down Slightly from 1980 Levels, FVF 3-91 July 1981.

Oilseeds and Products Highlights, FOP 13-81 July 1981. U.S. Seed Exports for Marketing Year through May and Comparisons with Previous Year, FFVS 7-81 July 1981.

World Cotton Situation, FC 16-81 July 1981.

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